

Medicines as shown by that formula, as a safe, good remedy. When customers have asked me to recommend another medicine in preference I have refused, although my profit would have been larger, for I did not think anything else as good for the purpose for which Paine's celery compound is intended."

A. PARADIS, No. 191 Fulton street, and Washington street and Myrtle avenue, Says:

"We regard Paine's celery compound as an excellent Spring medicine. Many of our customers who have used it speak very highly of benefits received from its use. We sell large quantities at both stores and find that the remedy always gives satisfaction."

THOMAS A. BEARD, Rutledge street and Lee avenue, Brooklyn, Says:

"There is a steady demand for Paine's celery compound right along," said the clerk for Thomas A. Beard, druggist at the corner of Rutledge street and Lee avenue.

WILLIAM HUNTE, No. 32 Fifth avenue, Says:

"We sell Paine's celery compound more often than other proprietary medicines. It seems to please and benefit our patrons."

J. NEERGAARD, No. 235 Fifth avenue, Says:

"Our customers like Paine's celery compound and find its use beneficial. Our sales are steady and large."

J. M. KEANE, No. 252 Fifth avenue, Says:

"Paine's celery compound sells, first, because of the fame it has obtained through the publication of its cures by the newspapers, and, second, because those who take it recommend it to their friends. It is a standard proprietary remedy, that must have merit, or it would not maintain the high position it has won in the confidence of the people."

ROBERT J. HAWKES, No. 494 Tompkins avenue, Says:

"Our customers for Paine's celery compound almost always tell us that they are buying it on the recommendation of friends. Our sales are very large, and the customers seem to be thoroughly satisfied."

KLINE & ANGELINE, No. 302 Flatbush avenue, Says:

"People like Paine's celery compound and buy great quantities of it. We wish they did not like it so well, for we would rather sell preparations in which the profit is larger, but the sales of Paine's celery compound are always very large."

J. H. LOUGHERTY, No. 375 Tompkins avenue, Says:

"I have sold a great quantity of Paine's celery compound, and the people who have purchased it have been very well satisfied with the result."

D. ANNABLE, No. 375 Tompkins avenue, Says:

"Paine's celery compound is a good medicine. We sell a great deal of it."



JAMES DAVREN, LONG ISLAND CITY.

"Our many customers speak highly of it."

A. C. VOSSELER, No. 179 Grand street, Brooklyn, Says:

"The sales of Paine's celery compound," said Druggist A. C. Vosseler, of No. 179 Grand street, "are good. There is a steady demand for it all the time. There is no other Spring remedy that sells better than it does."

G. B. LAWRENCE, No. 229 Grand street, Brooklyn, Says:

"We sell the same amount of Paine's celery compound as usual," said G. B. Lawrence, druggist, at No. 229 Grand street.

W. C. BOLTON, Nos. 264, 266, 268, 270 and 456 Fulton street, Nos. 227 and 275 Flatbush avenue, No. 227 Columbus avenue, and Summer avenue, corner of Putnam avenue, Says:

"I suppose if the quantity contained in all the bottles of Paine's celery compound which we sell in one day at our stores were put together it would fill a barrel. We have never had a complaint and many purchasers have returned to tell how much they were benefited."

JOHN F. MORRISSEY, No. 351 Fulton street, Says:

"Paine's celery compound is the leading proprietary medicine and is the best tonic put up by any chemists. It is so widely known that the sales are very large all the time. Our sales have been very heavy, and persons who have purchased must certainly have been benefited, for the expressions have all been favorable."

DAVIDSON & BULKLEY, No. 84 Montague street, Says:

"I have known physicians to prescribe Paine's celery compound, and we regard it as a standard proprietary medicine. It is a steady and reliable seller."

PHILO JACKSON, Nostrand avenue and Fulton street, Says:

"The people think very highly of

Paine's celery compound, and we sell a great many bottles of it."

W. A. ASPINALL, Franklin avenue and Fulton street, Says:

"A great many of my patrons speak very highly of Paine's celery compound."

FRANK J. TYNAN, No. 508 Court street, Says:

"The many marvellous cures effected by Paine's celery compound which have



ADRIAN PARADIS, BROOKLYN.

been told about in the newspapers have induced many persons to buy bottles, but the benefits they have derived from taking the compound have caused them to buy other bottles. We have never heard a word against the medicine, and many in its favor, and our sales have been very large."

C. PARRISH, No. 72 Henry street, corner of Orange, Says:

"We know of a lady who says Paine's celery compound saved her life. When ever persons have come in and asked us what we thought of that medicine we have told them about this lady. The result has been a very large and satisfactory sale."

J. DAHLBENDER, No. 98 Court street, Says:

"I sell lots of Paine's celery compound and it gives great satisfaction to all. Many of our customers speak very highly of it and recommend it to their friends. I really believe that it is a good medicine."

FRANKLIN KOEHLER, No. 308 Court street, Says:

"In several instances I have known physicians to prescribe Paine's celery compound. This is a very unusual

thing for doctors to do, as they are generally against all proprietary medicines, but in the instances I have named they probably could not find any medicine that would answer so well. Our customers for it have been very numerous and enthusiastic in its praises."

VAN WYCK & MEYERANTZ, Tompkins avenue, Fulton and Decatur streets, Says:

"The success of Paine's celery compound has not been due to the pushing of druggists. The margin of profit is very small, but the medicine sells itself. It is so widely known. We sell about a gross a month, and every bottle has given good satisfaction."

O. H. SCHEEFER, Fulton street and Vernon place, Says:

"Compared with all other Spring medicines I think Paine's celery compound is the best. It is an excellent seller and is a good tonic. I have known instances in which doctors recommended it."

W. A. SHORT, No. 109 Atlantic avenue, Says:

"Paine's celery compound must have merit. It sells right along without our ever trying to sell a single bottle, and we never had a single complaint from the many customers we have had for it."

C. H. PLATT, No. 191 Court street, Says:

"Persons who have bought Paine's celery compound of us certainly seem to have been benefited and so express themselves. All speak in the highest terms of its efficacy as a tonic, and as a result of their good words and of the remedy's widespread reputation we sell a great deal of it."

F. F. CRISPIN, Greene and Nostrand avenues, Says:

"Our sales of Paine's celery compound have been tremendous. What the newspapers have said of it sells the first bottle, but customers would not return for the second bottle if they did not find it efficacious, and the frequency with which they do return is as notable as the good words they have to say for the medicine. More

compound which has made our sales so large."

J. W. EDWARDS, Fifth avenue and Third street, and No. 534 Court street, Says:

"In the past six years I have sold many gross of bottles of Paine's celery

compound. My sales have been to a very high class of custom, persons who could afford to and did employ physicians and who did not expect to get prescription and medicine for the doctor's fee. They were benefited greatly and came back for the second bottle to complete the cure."

C. A. MINCHO & CO., No. 137 Myrtle street, Says:

"We have never recommended any proprietary medicine, but in spite of that we have sold a great many bottles of Paine's celery compound. The people know what they want and ask for it."

C. J. HAZARD, No. 586 Myrtle avenue, Says:

"We sell a great deal of Paine's celery compound on the fame it has gained through the newspapers and on its merit, as customers learn it."

G. ESSIG, Tompkins and De Kalb avenues, Says:

"We have found it to our interest to sell Paine's celery compound and have disposed of a very large number of bottles. The fame of the remedy has grown through what has been said of it in the newspapers, and so very many have been induced to try it who have become its friends."

E. O. FISHER, Nostrand avenue and Quincy street, Says:

"Persons who buy Paine's celery compound and come back for more of it must have assurance that they received benefit from the first bottle. This has frequently occurred in our very large sale of the remedy."

WILLIAM C. VINCENT, JR., No. 1132 Bedford avenue, Says:

"Paine's celery compound is undoubtedly a good medicine, and we recommend it. We have customers who tell us they were entirely cured

and recommended it highly. My sales have been large."

J. C. WISCHERTH, No. 1076 Bedford avenue, Says:

"All the opinions I have ever heard expressed by my numerous customers concerning Paine's celery compound have been highly favorable."

THOMAS SWIFT, No. 252 Franklin avenue, Says:

"The standing of Paine's celery compound with the people is so well established that it sells continually, and I have no doubt very many persons received marked benefit as they continue to take it after they have been induced to try a bottle."

W. H. BAILEY, Tompkinsville, S. I., Says:

"We sell a great deal of Paine's celery compound and find our customers are very much pleased. They ascribe great benefits to the use of this medicine."

P. J. DWYER, New Brighton, S. I., Says:

"I have noticed that persons who buy Paine's celery compound generally come back for the second bottle, which assures me that they are convinced of benefits received. Our sales are large and are made without any effort on our part to press the medicine upon the attention of buyers."

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W. T. VREDENBURGH, Richmond Pharmacy, New Brighton, S. I., Says:

"Paine's celery compound sells well because its qualities are widely known. Recommendations of persons who have taken it lead their friends to buy, and those friends come back to buy more."

EDGAR WIGREN, New Brighton, S. I., Says:

"My customers think Paine's celery compound is the greatest thing they have ever taken for nervous debility. They buy it over and over again and speak of it in the terms of highest praise to all their friends. The sale is very steady."

JAMES KERR, president of the village of West Brighton, S. I., Says:

"We sell a great deal of Paine's celery compound and have never had a complaint, but rather all our customers who have taken it seem to be very much benefited. They are all friends of the remedy."

W. A. SLOAN, Port Richmond, S. I., Says:

"Persons who have bought Paine's celery compound in this store have seldom failed to return for a second bottle, so regularly have they been benefited by it. We sell a great deal, and

been told about in the newspapers have induced many persons to buy bottles, but the benefits they have derived from taking the compound have caused them to buy other bottles. We have never heard a word against the medicine, and many in its favor, and our sales have been very large."

H. STEPFILL, Bedford and Myrtle avenue, Says:

"We sell a great deal of Paine's celery compound simply because customers read what is published about its cures, try a bottle and come back for more."

R. J. OWENS, No. 697 Myrtle avenue, Says:

"Paine's celery compound sells better than any other proprietary medicine in my store. The people know it and that makes its sale very great all the time."

JOSEPH MUELLER, No. 742 Myrtle avenue, and No. 233 Greene avenue, Says:

"The fame of Paine's celery compound and the knowledge the people have of its merits make the sale very large and regular. It is a standard proprietary remedy."

FRANKLIN E. SMITH, No. 994 Bedford avenue, Says:

"My sales of Paine's celery compound amount to a great deal. Its popularity is established through the long line of cures which the newspapers have

of nervous debility through taking Paine's compound. Our sales are very large and continue steadily high."

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LONG ISLAND CITY.

The Principal Druggists Testify to the Popularity of Paine's Celery Compound.

BARTLETT'S CITY HALL PHARMACY, No. 332 Jackson street, Long Island City, Says:

"We have been in business in this city for seven years, and during that time have sold many gross of Paine's celery compound. Customers find they have received great benefits from taking it, and one of our regular customers depends upon it to keep his

many bottles of it, and the people who buy seem to be and are very much benefited."

DEGLER & TURNER, No. 42 Jackson avenue, Long Island City, Says:

"We have sold large quantities of Paine's celery compound, and believe that a preparation like that is very beneficial to persons suffering from nervous debility and as a Spring medicine."

OTTO C. SPAETH, Fifth Street Pharmacy, No. 67 Jackson avenue, Long Island City, Says:

"We have sold Paine's celery compound to a large number of patrons, who have been thoroughly satisfied with its results."

GEORGE S. CABENE, No. 436 Jackson avenue, Long Island City, Says:

"People who have bought Paine's celery compound of us seem benefited and satisfied. Our sales have been very large, and the demand continues without any effort to advance the sale."

DR. EMIL A. WILKINS, No. 129 Vernon avenue, Long Island City, Says:

"The demand for Paine's celery compound is very good at all times, and we sell it to the satisfaction of our customers."

FLUSHING, L. I.

As a Spring Medicine Paine's Celery Compound Is in the Lead in Flushing.

E. P. EGAN, No. 51 Main street, Flushing, L. I., Says:

"We sell a great deal of Paine's celery compound. It is an excellent Spring medicine, and holds its own at the head of proprietary remedies of its class."

FRED H. PLATE, No. 43 Main street, Flushing, L. I., Says:

"We sell Paine's celery compound and recommend it as the best Spring medicine in the world. It is an excellent seller, and many customers find they are distinctly benefited by its use."

C. H. GARRISON, manufacturing pharmacist, No. 87 Main street, Flushing, L. I., Says:

"Four years ago the makers of Paine's celery compound wrote to us

about their remedy, and through us it was largely advertised in Flushing. Within thirty days our sales were as high as a dozen bottles a week, and the remedy gave so much satisfaction that the sale has continued very large ever since. The people who have purchased it and taken it recommend Paine's celery compound very highly."

H. R. WHITE, No. 10 Jackson avenue, Long Island City, Says:

"We sell a great deal of Paine's celery compound, and have had no reports that were not favorable concern-

ing its effects. People continue to take it, and seem to find it beneficial."

JAMES DAVREN, No. 123 Jackson avenue, Long Island City, Says:

"The best evidence in the world of the value of a remedy is its continued steady sale. There is a remarkably large demand at all times for Paine's celery compound. We sell a great

and recommended it highly. My sales have been large."

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